Market Data Insights for **NOAH Preservation**



Please use the Q&A function to ask questions

Your microphone and camera are disabled for this event

Recording will be shared after the session





LIVE WEBINAR

November 13, 2024 12:00pm - 1:00pm



Agenda

- I. Welcome & Friendly Reminders
 - Please use the Q&A function to ask questions
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- II. Review of Research and Data
- III. Tour of Webtool
- **IV.** Practical Application
- V. Q&A



Research Background and Overview



Emily Bloom-Carlin

Senior Program Officer The Preservation Compact

Executive Director The Institute for Housing Studies (IHS) at DePaul University



Geoff Smith

The Preservation Compact & Institute for Housing Studies

- The Preservation Compact is a policy collaborative
 - Diverse, multi-sector **partnership** focused on preserving affordable rental housing
 - Housed at Community Investment Corporation
- The Institute for Housing Studies at DePaul University is an applied research center
 - Provides **analysis and data** to inform affordable housing policy and practice
 - Housed at the Real Estate Center at **DePaul University**







Why Break up the NOAH monolith?

- NOAH is **70%+** of affordable rental in the country
- Vital focus of our work at the Compact & IHS
- Fundamental takeaways from the past 15+ years: •
 - 1. Loss of NOAH units drives affordable housing pressures
 - 2. NOAH stock—and threats—vary substantially across markets
 - 3. Chicago is a "lab" for studying NOAH *and* so are other communities across the country!







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Overview of project and key objectives

- Overall project goal is to inform the development of local and national policies supporting the preservation of unsubsidized, lower-cost rental housing
- To do this:
 - 1. Develop a unique data analysis to categorize a set of cities and submarkets based on rental housing market characteristics and highlight variation in rental housing market conditions
 - 2. Use these typologies to engage and convene stakeholders from cities representing similar and different rental housing market contexts to learn from their housing rental housing preservation successes and challenges
 - 3. Create a central resource guide and repository of preservation strategies that documents how different strategies interact with local market dynamics in cities across the country





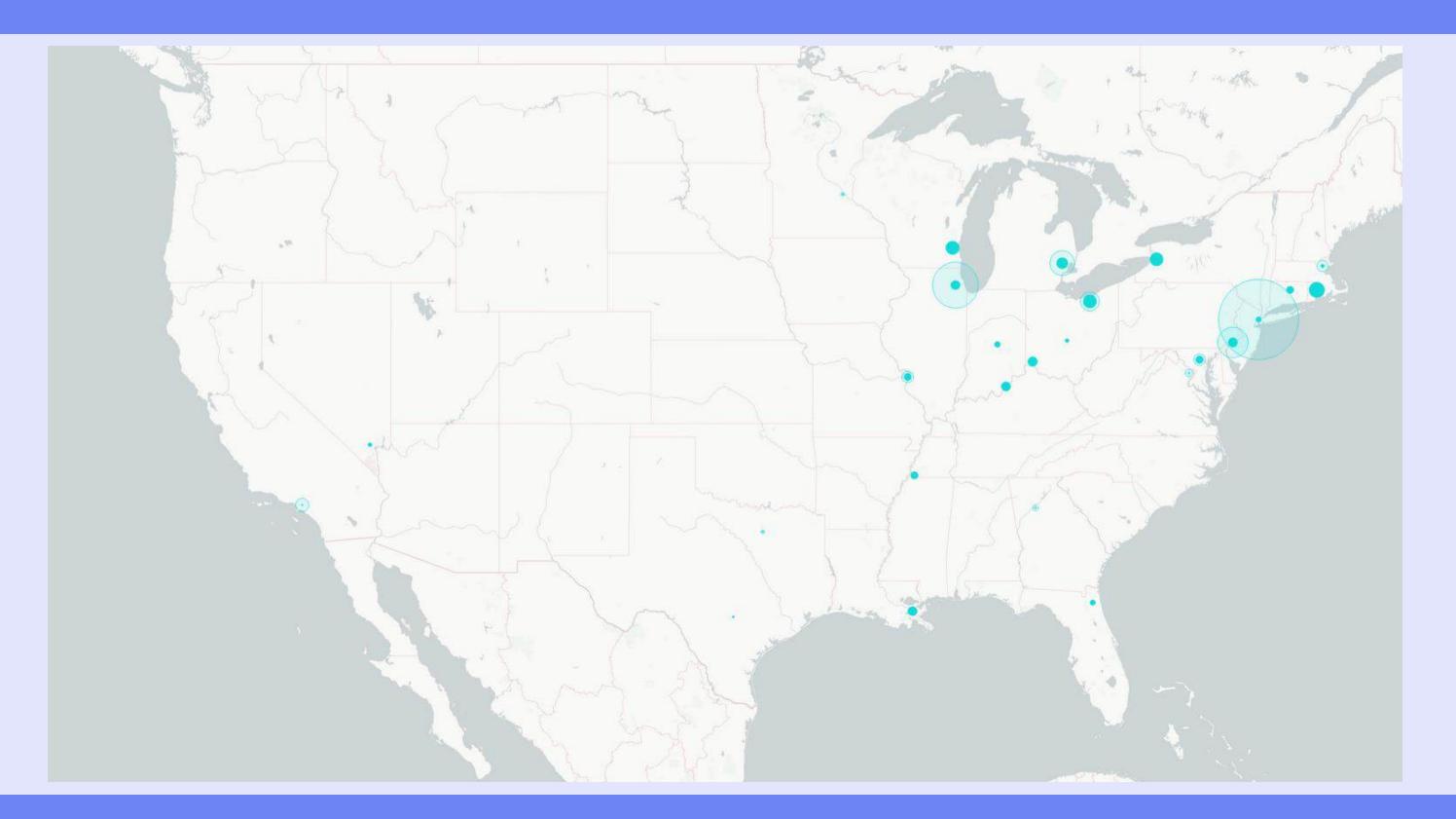
Developing rental housing market types

- Building on IHS and the Preservation Compact's work in Chicago, goal of analysis is to • highlight the different rental housing market contexts were low-income renters live in 50 largest MSAs across country
- Analysis primarily leveraged nationally available data products from US Census, used Public Use Microdata Areas (PUMAs) as primary geographic unit of analysis
- Final analysis identified six rental market typologies based on current and changing conditions tied to:
 - -Rental housing supply
 - -Rental housing demand
 - -Rental housing affordability





Historically Disinvested Communities





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Historically Disinvested Communities

 Most frequently found in the urban core of "mature" metro areas with higher levels of segregation and histories of disinvestment

•	Demand:	 Afforda
	– High rental rate	– High
	 High levels of very low-income renters 	pres
	– Older, predominantly Black renter population	– How
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	– Older rental stock (pre-WW2)	disin

– High share of rental units in smaller 1-4 unit buildings

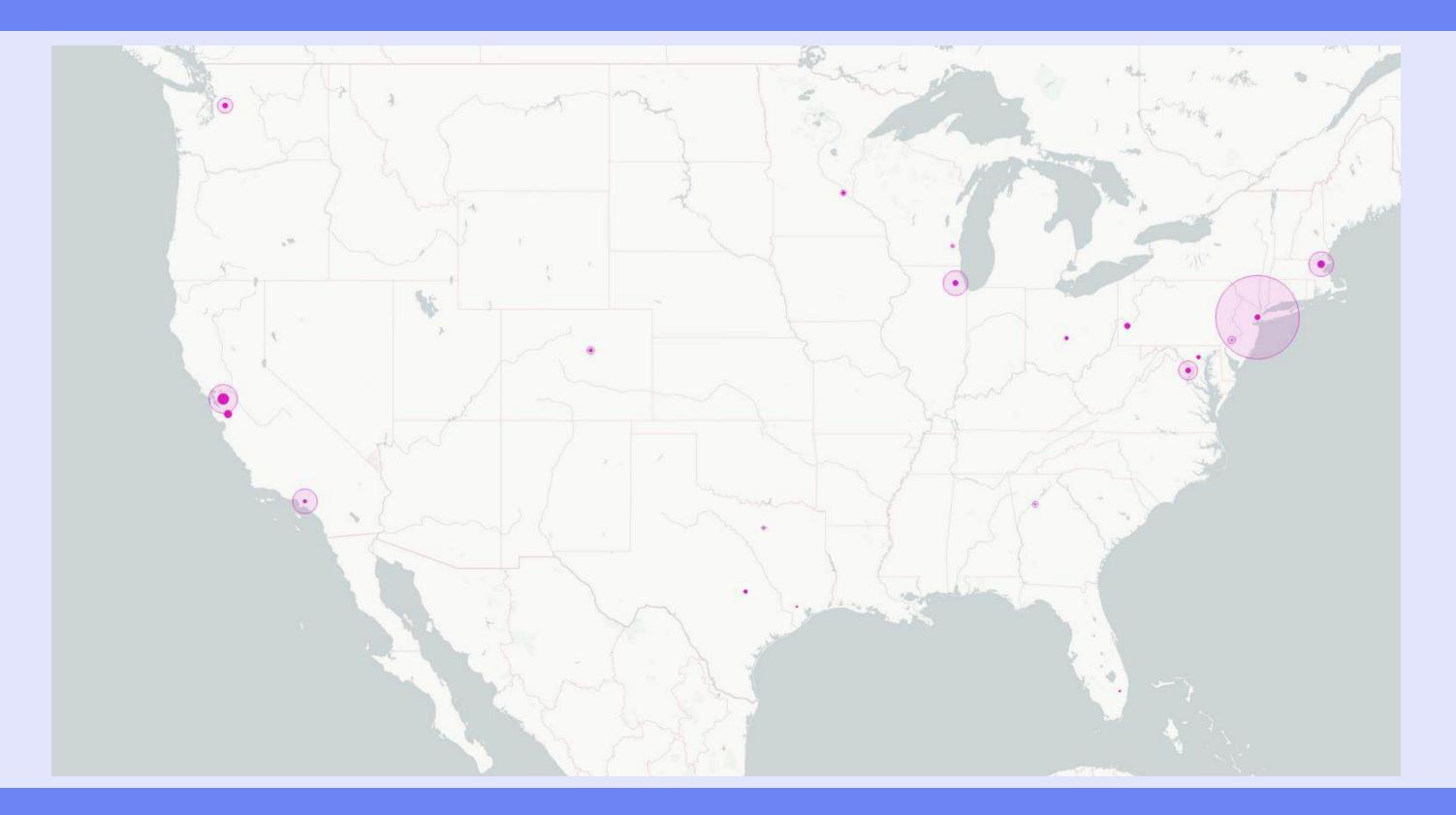


ability

er levels of lower-cost rental units and ence of subsidy programs

vever, also high levels of cost burden cate affordability challenges tied to centrated poverty and a history of vestment.

Higher-cost, gentrifying urban core





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Higher-cost, gentrifying urban core

- Most frequently found in the urban core of more established, economically dynamic, larger \bullet metro areas:
- Demand

-High levels of renter households

-Increases in high-income, younger renter household and losses of older, lower-income renters

Supply

-Older, mid-sized rental housing, but also recent new development in larger buildings.

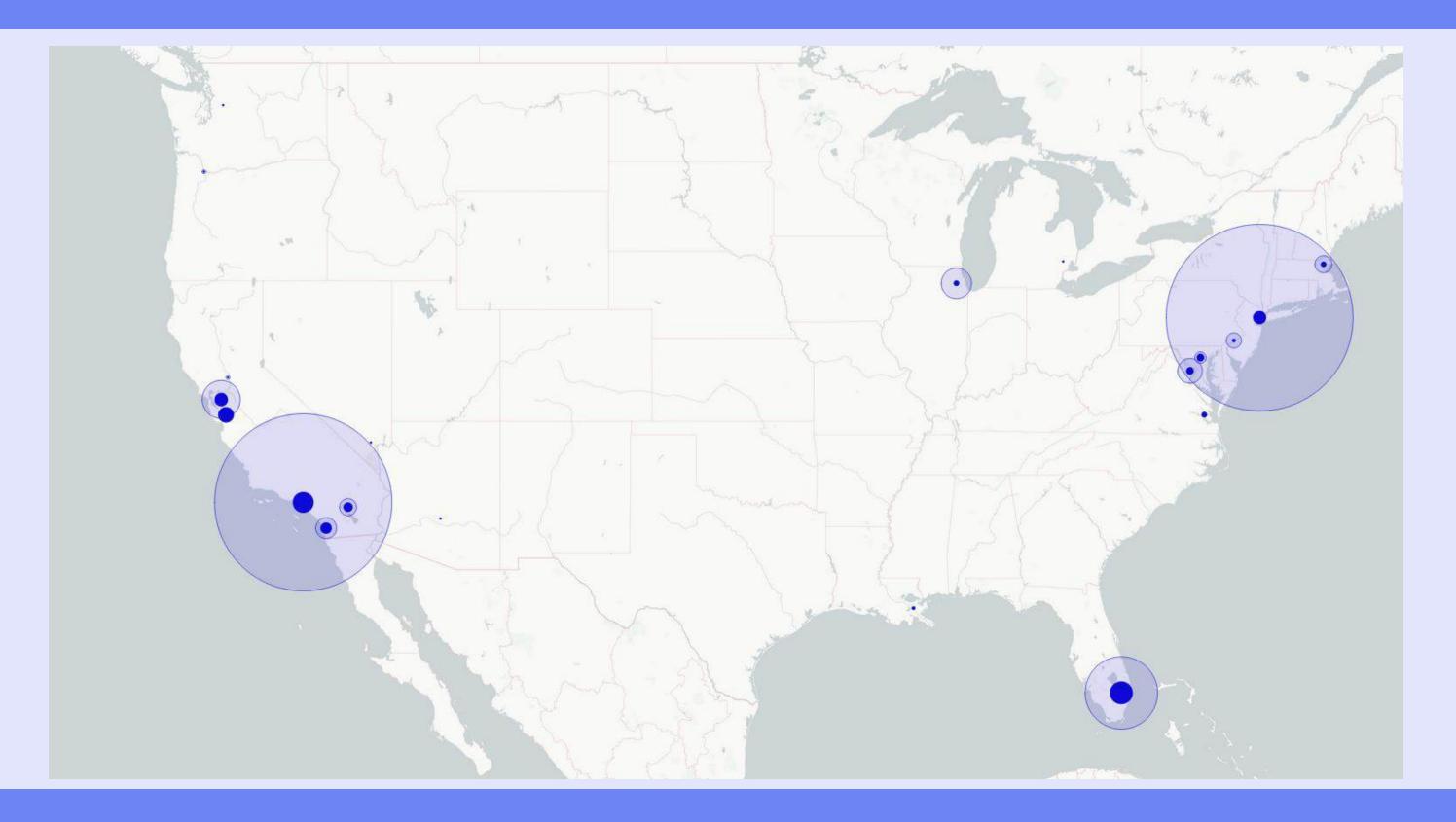
Affordability

-Low and declining levels of low-cost rental stock

-Declining levels of lower-income renters indicate displacement pressures and increasing exclusivity



Slow development, older urban/suburban communities





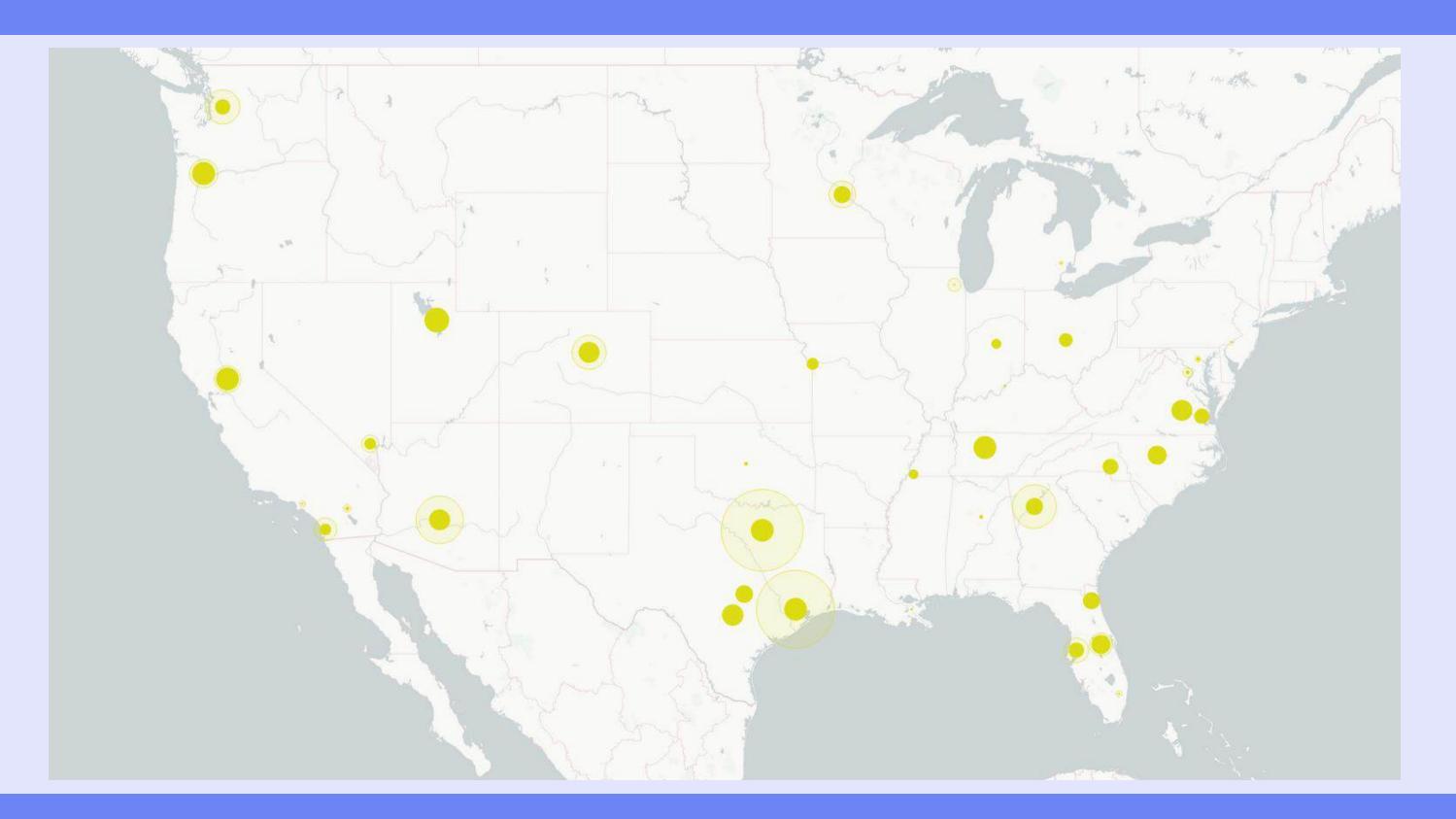
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Slow development, older urban/suburban communities

- Most frequently found in the urban core of "mature" metro areas with higher levels of segregation and histories of disinvestment
- Demand: \bullet
 - High rental rate
 - High levels of very low-income renters
 - Older, predominantly Black renter population
- Supply
 - Older rental stock (pre-WW2)
 - High share of rental units in smaller 1-4 unit buildings



Recent development, urban/suburban communities





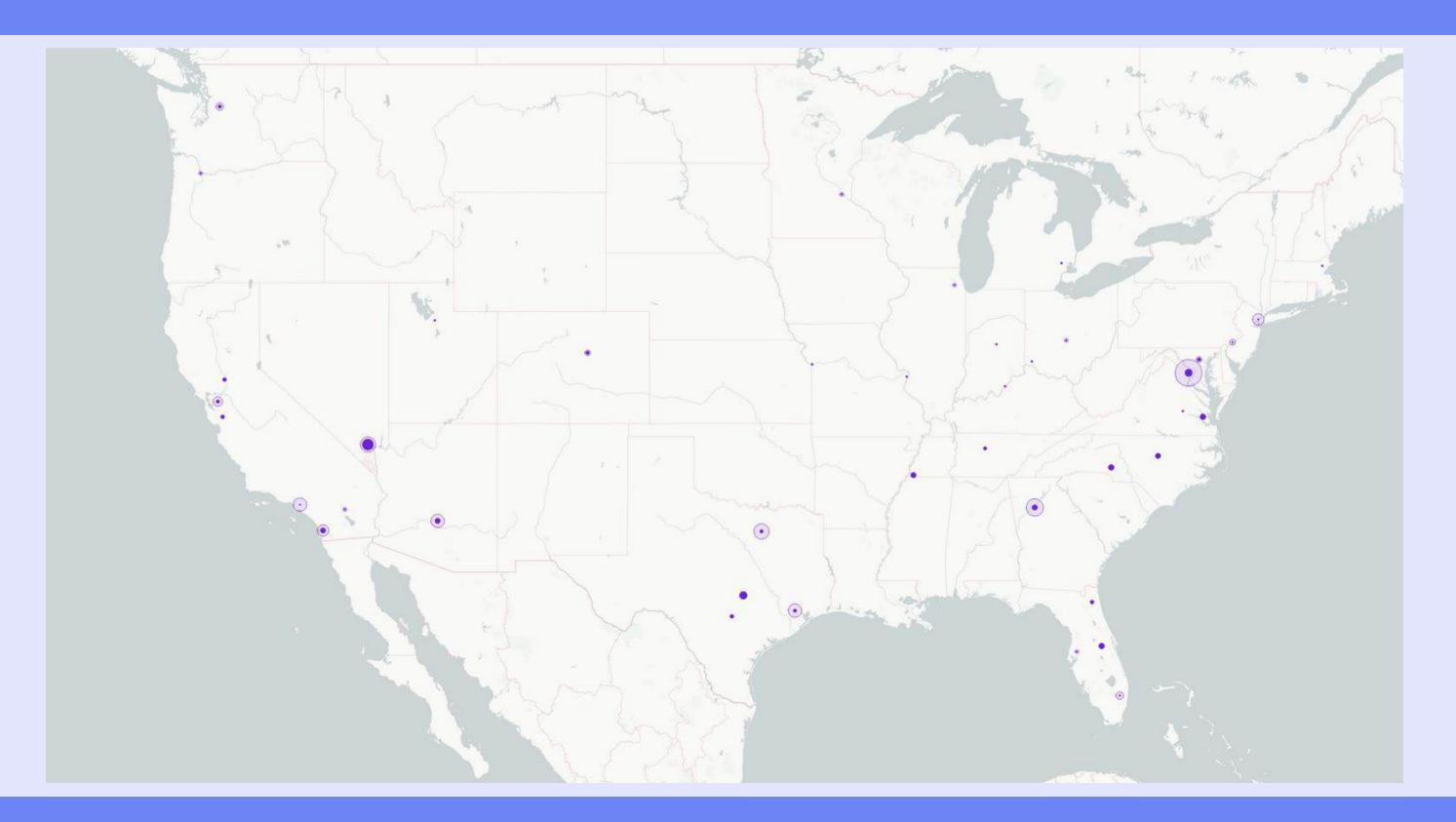
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Recent development, urban/suburban communities

- Often found as part of the urban core of growing metros or suburban areas in larger, more ulletestablished metros
- Demand
 - Moderate renter levels
 - Renters more likely to be younger, moderate-income
 - Large drop in lowest-income renters
- Supply
 - Rental units largely found in mid-sized buildings, built post-WW2
 - Higher levels of recent development in 50+ unit rentals
- Affordability
 - Generally affordable, but recent trends point to deterioration of affordability conditions
 - Largest loss in lower-cost rental supply, increases in lower-income renters in higher-cost units



High-cost suburbs with limited rental options





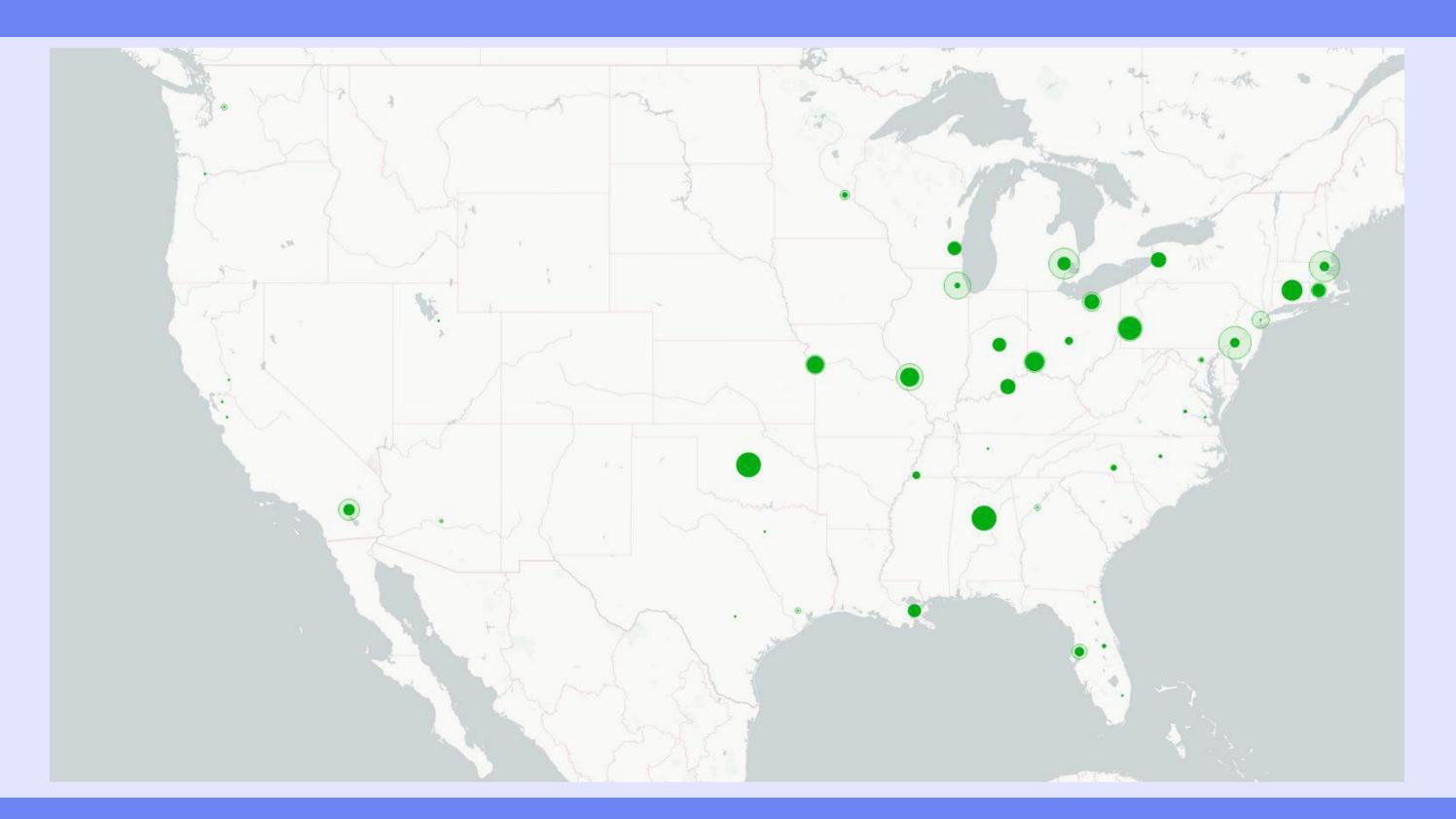
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High-cost suburbs with limited rental options

- Most frequently found in the suburbs of most metro areas
- Demand \bullet
 - Low levels of renter households
 - Renters are more likely to be middle-aged, earn higher incomes
 - Predominantly white
- Supply
 - Rental stock frequently found in single family homes, built between 1950 and 2000
 - Some recent development seen in 50+ unit rental buildings
- Affordability
 - Low and declining share of affordable rental units, few lower-income renters
 - Highest levels of lower-income renters living in higher-cost units
 - Lowest levels of rental subsidy programs



Moderate-cost suburbs with limited rental options





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Moderate-cost suburbs with limited rental options

- Typically found in the suburban fringe of most metro areas, but also includes central areas of some smaller metros
- Demand
 - -Lowest level of renter households
 - -Renters tend to be older, low- and moderate-income
 - -Predominantly white
- Supply
 - -Rental stock largely found in single family homes bult between 1950 and 2000
 - -Also includes mobile home rentals in some areas
 - -Lowest level of rental units in 50+ unit buildings
- Affordability
 - -Generally affordable, stable rental market conditions

Cluster analysis \rightarrow community of practice

- Maps & analysis are exciting tools, now what?
- Core project values
 - -Validate and refine results-**no "parachuting in!"**
 - –Analysis as a **tool** to help identify and target effective preservation strategies
- Interviews with stakeholders from across the country
 - -Broad geographic and market type range
 - -Local practitioners, policymakers, owners, municipalities
 - –Bonus: researchers and national stakeholder groups





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Cluster analysis \rightarrow community of practice

• Findings

- -Communities **are** seeing threats to their local stock
- -Innovative models exist in MSAs across the country
- -Practitioners want tools, support, peer learning
- -Audience **beyond** what was originally contemplated
- New NOAH preservation repository:
 - -Showcase highly effective strategies—**no need to reinvent the wheel**
 - –Share best practices, challenges, models etc. across jurisdictions
 - -Set the groundwork for a **national community of practice**more to come!







Contact us!

Preservation Compact	Institute fo
Maggie Cassidy	at C
Director	
Maggie.Cassidy@cicchicago.com	
	QSI

Emily Bloom-Carlin Senior Program Officer Emily.Bloom-Carlin@cicchicago.com

Try the webtool: Preservenoah.com



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for Housing Studies (IHS) **DePaul University**

Geoff Smith Executive Director gsmith33@depaul.edu

DataMade

info@datamade.us

